

### GM U.S. Deliveries for March 2014

	March			(Calendar Year-to-Date) January - March		
	2014	2013	%Change Volume	2014	2013	%Change Volume
Enclave	5,886	5,676	3.7	14,714	15,812	-6.9
Encore	5,279	3,003	75.8	10,723	4,953	116.5
LaCrosse	3,550	4,157	-14.6	10,522	11,372	-7.5
Regal	2,424	1,605	51.0	6,058	4,084	48.3
Verano	3,289	3,564	-7.7	10,881	11,395	-4.5
<b>Buick Total*</b>	<b>20,428</b>	<b>18,007</b>	<b>13.4</b>	<b>52,898</b>	<b>47,620</b>	<b>11.1</b>
ATS	2,982	3,587	-16.9	7,318	9,750	-24.9
CTS	2,918	2,791	4.6	7,659	7,862	-2.6
ELR	81	0	***.*	180	0	***.*
Escalade	743	987	-24.7	2,223	2,690	-17.4
Escalade ESV	508	746	-31.9	1,383	1,846	-25.1
Escalade EXT	8	211	-96.2	42	574	-92.7
SRX	5,399	4,368	23.6	14,903	12,856	15.9
XTS	2,126	3,061	-30.5	5,880	7,130	-17.5
<b>Cadillac Total*</b>	<b>14,765</b>	<b>15,751</b>	<b>-6.3</b>	<b>39,588</b>	<b>42,712</b>	<b>-7.3</b>
Avalanche	11	2,057	-99.5	68	6,259	-98.9
Camaro	8,624	8,102	6.4	19,568	19,198	1.9
Caprice	247	241	2.5	769	679	13.3
Captiva Sport	4,637	4,576	1.3	12,854	12,379	3.8
Colorado	2	560	-99.6	17	2,210	-99.2
Corvette	3,480	1,053	230.5	8,179	2,941	178.1
Cruze	26,521	23,260	14.0	65,185	55,731	17.0
Equinox	19,939	20,997	-5.0	56,073	58,869	-4.7
Express	5,517	6,065	-9.0	14,185	15,531	-8.7
Impala	12,952	14,766	-12.3	36,858	44,343	-16.9
Malibu	18,866	18,539	1.8	48,136	49,179	-2.1
Silverado-C/K Pickup	42,247	39,561	6.8	107,757	116,649	-7.6
Sonic	10,060	6,907	45.6	24,233	20,109	20.5
Spark	5,117	3,538	44.6	9,541	8,782	8.6
Suburban (Chevy)	2,984	3,378	-11.7	6,724	9,415	-28.6
SS	350	0	***.*	865	0	***.*
Tahoe	7,228	7,837	-7.8	15,703	16,772	-6.4
Traverse	9,421	10,944	-13.9	22,362	26,412	-15.3
Volt	1,478	1,478	0.0	3,606	4,244	-15.0
<b>Chevrolet Total*</b>	<b>179,681</b>	<b>173,859</b>	<b>3.3</b>	<b>452,683</b>	<b>469,704</b>	<b>-3.6</b>
Acadia	8,339	10,006	-16.7	20,582	21,822	-5.7
Canyon	1	154	-99.4	2	636	-99.7
Savana	1,927	955	101.8	6,057	2,885	109.9
Sierra	16,863	13,817	22.0	42,213	40,796	3.5
Terrain	9,059	8,454	7.2	25,419	26,806	-5.2
Yukon	3,280	2,655	23.5	6,516	6,917	-5.8
Yukon XL	1,704	2,292	-25.7	3,679	5,065	-27.4
<b>GMC Total</b>	<b>41,173</b>	<b>38,333</b>	<b>7.4</b>	<b>104,468</b>	<b>104,927</b>	<b>-0.4</b>
<b>GM Vehicle Total*</b>	<b>256,047</b>	<b>245,950</b>	<b>4.1</b>	<b>649,637</b>	<b>664,963</b>	<b>-2.3</b>

26 selling days for the March period this year and 27 for last year.

\*Totals include discontinued Buick Lucerne, Cadillac DTS, and Chevrolet HHR.



## GENERAL MOTORS COMPANY

### Sales Tables

March	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	179,681	3.3%	126,434	6.8%
GMC	41,173	7.4%	35,347	11.8%
Buick	20,428	13.4%	17,153	7.8%
Cadillac	14,765	-6.3%	13,438	2.5%
Total	256,047	4.1%	192,372	7.5%

2014CY	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	452,683	-3.6%	318,881	-0.3%
GMC	104,468	-0.4%	90,757	-0.6%
Buick	52,898	11.1%	43,914	1.4%
Cadillac	39,588	-7.3%	36,568	-3.8%
Total	649,637	-2.3%	490,120	-0.5%

Fleet Segment	Month	YOY Change	2014 CY	CY Change
Share of Sales	24.9%	-2.4 points	24.6%	-1.4 points

Inventory	Units at Month-end	Days Supply (selling day adjusted)	Units at Previous Month-end	Days Supply (selling day adjusted)
All Vehicles	815,492	83	805,769	87

Industry Sales	Month (est.)	2014 (est.)
Light Vehicle SAAR	16.0 million	16.0-16.5 million